



wakaama
Outrigger / Va'a / New Zealand

**Waka Ama New Zealand
Annual Report
2017**



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2017

WAKA AMA NZ BOARD



Paora Howe
Board Chair



Tim Marshall
Deputy Chair



Paul Dahl
Board Member



Moana-Lee Raihania
Board Member



Laurie Durand
Board Member



Ralph Ruka
Board Member



Scott Linklater
Board Member

WAKA AMA NZ STAFF



Lara Collins
Chief Executive

Conan Herbert
National
Development
Manager



Debbie Sellar
Office Manager



Amiria Mita
Events and Projects
Manager



Michelle Mclean
Events and Projects



*E ngā mana, e ngā reo. Koutou ngā kaitiaki o tā
tātou hākinakinaātaahua.*

Tēnā rā koutou katoa.

Board Matters

At the last Board meeting in November 2017 I was again reminded of how much is going on within 'our beautiful sport'. I shared with the Board my summary of the two-day governance training opportunity in Wellington that I was invited to by Sport New Zealand. Other attendees included the Chairs of the different Regional Sports Trusts (Waikato, Otago, Manawatu etc.) and of other sports like badminton, bowls and cycling. A small challenge given at the beginning of that course was: 'Can you articulate the purpose of your organisation in one sentence?' A second one (for Board members) was: 'Do we focus on where we are going and how we are going to get there, rather than on what we did?' Good questions.

Sitting at the table next to me were two of the Board's newest members, Laurie Durand and Scott Linklater. Both have already proven to be excellent additions to the Board (which I regard as the 'hidden face' of waka ama). Next to Scott was Moana-Lee Raihania, who had just completed her first week or so as the new Senior Māori Advisor for Sport New Zealand. It is good to know that Moana-Lee is in a position to build on the positive relationships Lara has developed with Sport New Zealand over the last 10 years! Her role will be very challenging.

Next to her, Tim Marshall was busy looking at his phone every five minutes, as he awaited the birth of his second mokopuna – his first being born just the week before. Although apprehensive, you could see he was also very proud. Ralph Ruka was unable to attend the last hui. Nonetheless we acknowledged his resignation and I thanked him in absentia for his contribution to the Board. Some of that has become apparent with the instigation of the Waka Ama cultural tool. Ngā mihi anō e mara motou mahi tautoko mo tātou i te Poari. Paul Dahl, Scott and I talked about how we link through whakapapa (Paul's partner Andrea is a Tawhai, and so is my mother, while Scott also has whakapapa links to our eponymous ancestor Mohi Tawhai). Paul has also offered his resignation from the Board. As one of the founding Board members, we have been grateful for the insights that Paul has brought from his association with cycling, his 'on the ground' work with local waka ama clubs, and his representation of the mainland's interests.

In the meantime, Lara and Deb quietly set about providing us updates on 'the business'.

I mention these small things about the Board, because we are a microcosm of the waka ama whānau whānui. The key to our success lies, I suggest, in the many respectful relationships we have developed with our stakeholders and sponsors, and also with each other. Our website provides a

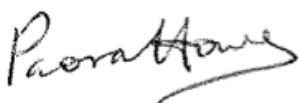
Relationships Matter

pretty comprehensive picture of just how sophisticated - as an organisation and sport - that we have become in that regard. All the waka ama events occur because the organisers operate in a pretty secure relationship space. Already there are 27 events heading into 2018. I hope to take part in at least two of those as a paddler, and in doing so will build new relationships with fellow paddlers. And on the Home page there were twenty different items. Two of them were advertising for WANZ Board members to replace outgoing members. Perhaps by the time you read this report, those places will be filled. I am hoping that at least one more woman will have put her hand up, or has been nominated for one or both available positions. In this day and age, we need to get the gender balance of Board representation right.

But back to the November hui. Here is a brief summary of key agenda items:

- Finances – The Audit was positive and we will make a small surplus for the first time since embarking on our new structure in 2012. Budget planning for 2018 is complete and again looks positive.
- Strategic Plan – We have already reached some of our long term goals, and the Board will need to re-assess these in 2018.
- Relationships – Lara has continued to think outside the square, and with her usual keen foresight is building new relationships with key organisations by meeting with their leaders. She will tell us more about those in time.
- Code of Conduct and Discipline Policy for members, their clubs and the regional bodies. This has, along with the issues of health and safety, become a priority. It's always disappointing when one of our members let us down, but we think the guidelines we have developed will provide useful advice when and if that happens.
- Culture of Waka Ama Learning tool – as I have already mentioned, this is a reminder of our obligations to the tāngata whenua through our Treaty of Waitangi statement. While there continue to be numerous attacks on the Treaty – often by prominent businessmen, anti-Treaty lawyers, historians and political commentators – let's just go about our business in the knowledge that we can walk the talk.
- Sprint Nationals – a number of club selections for Tahiti will no doubt be decided at Karāpiro this week
- IVF World Sprints – start saving your \$\$\$\$. Tahiti is expensive. But all the best to the many teams thinking of travelling there.
- And all the best for a happy waka ama 2018. A mighty big thank you to the Executive team for a brilliant year - Lara, Deb, new mum Amiria, Michelle, and a belated welcome back Conan.

Ngā mihi nui,



Paora Howe,
Chair NKOa (WANZ) Board

CHIEF EXECUTIVE REPORT



2016/2017 has been a very busy and positive year for our sport and the organisation of Waka Ama New Zealand. We continue to achieve our strategic goals and work towards achieving our strategic plan. Many thanks to Paora Howe for his outstanding contribution and leadership as Board Chair for a 5th year, and to the Board Members: Tim Marshall (Deputy Chair), Ralph Ruka, Paul Dahl, Moana-Lee Raihania, Laurie Durand and Scott Linklater.

Special thanks to Ralph Ruka and Paul Dahl who have been on the Board since 2012 and are both now standing down. We thank them for their service and wish them all the best for the future. I know that both gentlemen will still be involved in waka ama and will be contributing in many other ways as always.

Over the past 5 years from 2012 our affiliated membership has increased by a staggering 98%. We finish the 2017 Year with 5419 affiliated members. This growth has not happened by chance and is a direct reflection of strategic planning implementation and work, not only being done at the national office, but also by all the regions and clubs throughout the country. Financially, as an organisation we have for the first time since we our professional office began in 2012, attained a small budgeted surplus. Like most small sports in New Zealand we must work hard to monitor budgets and attain funding and sponsorship to ensure our operations are sustainable. Special thanks to Debbie Sellar who does a fantastic job with our funding applications.

Below are just some of the highlights from this year:

Biggest National Sprints ever!

2017 was our 28th and biggest Sprint Nationals to date, with an increase of nearly 300 paddlers from the previous year. It ran incredibly smoothly and was enjoyed by over 10,000 people who attended Karāpiro during the week. We recognised at that event that we were at max in terms of time capacity to continue to grow the event and as such we have introduced half lanes for our 500 meter races this year. This will allow us to decrease the number of races across the event and as such should allow us to grow over the next few years. It is also in line with IVF World Sprint events where half lanes have been used since 2012.

In 2017 we even created our very own Waka Ama Band that performed at the 2017 Nationals afterparty.

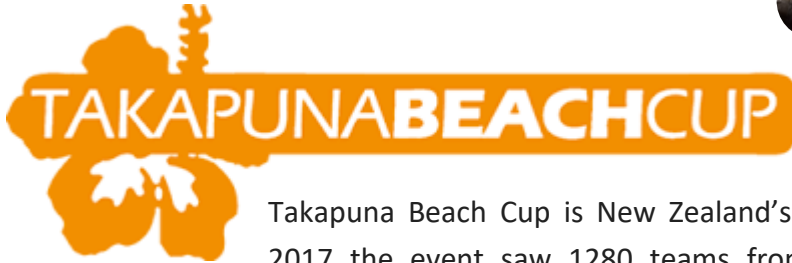
Special thanks to Betty-Anne Monga for helping to make that happen!



30th Nationals!

The 2019 Nationals will be the 30th edition and a good reason to celebrate our Waka Ama Journey.

We are already planning the events for the 30th event.



Takapuna Beach Cup is New Zealand's largest international distance race and in 2017 the event saw 1280 teams from 7 countries take part. While we were expecting a decrease in numbers due to the World Masters Games there was an increase in participation by 250 from 2016. In 2018 Takapuna Beach Cup the 12th edition of the Takapuna Beach Cup will be held and already we have teams from Tahiti, Hawaii, England, Hong Kong and Australia entered.



Secondary School Nationals



The 2017 Secondary School Nationals was a big highlight for me personally. Since the inaugural event in 2002 at Orakei Basin there had been a goal to have 100 schools take part in the event and this year that goal was not only realised, it was smashed, with 112 schools and 1870 students taking part.

We have a wonderful relationship with Te Waiariki Purea Trust who have hosted the event in Rotorua since 2005 and we look forward to working with them again to deliver another great event at Tikitapu this year. A lot of work has been done to manage the venue, in order to cater for more numbers.

Next goal is to have over 120 schools take part and then to achieve larger numbers than Maadi Cup.

The World Masters Games event was a 4-year project for us and saw us working collectively for the first time with NZ Canoe Racing, Dragon Boat, Slalom and Canoe Polo. It saw 1650 competitors compete across 5 different canoe disciplines. Paddlers from 15 countries. A wonderful event that received lots of positive feedback. Special thanks to Michelle McLean who managed the delivery of the event for all 5 disciplines and ensured that it was a success.



4 Years of planning
650 Waka Ama Paddlers
5 Days of Waka Ama Racing
1650 Paddlers across
5 Disciplines from
15 Countries
25 Waka Ama Volunteers
100's Of Smiling People
1000's of Pita Pits! **28,000** Competitors Overall

Inaugural IVF World Distance Champs

The first ever world distance championship was held in Tahiti in June. There were 33 countries that took part. New Zealand was represented by 59 paddlers across 7 teams. We achieved the following results:



**IVF Va'a
WORLD DISTANCE
CHAMPIONSHIPS
TAHITI 2017**

New Zealand Teams and their performances

Para Va'a Team	Christine Walters Peter Cowan Brent Lynn Ryan Pearce George Thomas V1 (VL2) Wayne Trott V1 (VL3) Jo Pikia VL2 (exhibition)	Coach: Roni Nuku Manager: Honoria Ropiha Support person: Mrs Lynn	Silver Medal V6 Silver Medal VL2 Silver Medal VL3
Master Men	Tonga White Richard Pehi Paora McGrath Jason Eurera Greg Jones Paddy Rimene Mike Rogerson Kingi Gilbert (V1)	Coach: Myk Nuku Manager: Herora Hosford Brown/Ian Hosford	Bronze Medal V6 4 th Place V1
Master Women	Ngairi Pehi Tui McCaull Toia Palmer Roni Nuku Lynora Hati Nicky Kingi	Coach: Turi Hodges Manager: Lynette Tyrell	Gold Medal V6 Bronze Medal V1
Open Men	Paul Roozendaal Paul Chong Joern Scherzer Ash Roozendaal Shon Siemonek Carl Peri Tupu King (V1)	Coach: Myk Nuku Manager: Herora Hosford Brown/Ian Hosford	DNF V6 Silver V1
Open Women	Hiria Rolleston Raanj Rapana Annie Cairns Marianne Archer Vesna Radonich Genu Walters Marianna Hodges (V1)	Coach: Raanj Rapana Manager: Rebecca Boyce	6 th Place V6 Silver Medal V1
Junior Men	Tāne Heta Tipene James Zane Kingi-Abraham Manaaki Te Kowhai Ducati Walford Te Wakaiti Southon Dan Calder (V1)	Coach: Cheryl Grbic Manager: Anthony Grbic	6 th Place V6 5 th Place V1
Junior Women	Kodi Campbell Cory Campbell Zane Heta Inamaru Tere Koha -Alofa Vitolio Kyra Mita Marama Elkington V1	Coach Maori Tere Manager: Agnes Tere	Gold Medal V6 Gold Medal V1

Thanks to the coaches, managers and Marina Millanta-Lowery (Area Co-ordinator) for their work. The next IVF World Distance Championship will be held in Australia at Mooloolaba in August 2019 and we have laid a great foundation for Aotearoa's representation at future IVF World Distance Championships.

We are also extremely grateful to Tai Paddles and Strong Arm for their continued support and equipment sponsorship of our elite teams.



Mauri Stone




The Organisers of the 2017 World Distance Championship asked each country to bring a stone and some water that was significant to us. We approached Ngāti Whātua Orakei, and discussed with them the landing place of the Hawaiki Nui Voyaging Canoe and the start of our Waka Ama Voyage. Ngati Whātua blessed and gifted a mauri stone which travelled with us to Tahiti and Paora presented it at the Opening Ceremony. The stone was touch by all the paddlers in the contingent and a source of strength for all, knowing the history behind where it came from and our connection with Tahiti.

The water from the Waitematā Harbour was used during the blessing of the Va'a and we invited Orohena Brightwell to be part of this ceremony as she has such a strong link with the Hawaiki Nui Va'a. Orohena and Paora represented Aotearoa at the blessing ceremony and our water was mixed with the waters of 32 other nations to bless the Va'a. It was a moving and deeply spiritual ceremony that started the event in the best possible way.





Medal Tally

PAYS	 GOLD	 SILVER	 BRONZE	TOTAL
Tahiti	10	1	2	13
New Zealand	3	5	2	10
Australia	2	2	2	6
New Caledonia		2	3	5
California		1	3	4
Rapa Nui		2	1	3
Cook Islands		1	1	2
France			1	1
Hawai'i		1		1
Brazil				0
Canada				0
Chile				0
Fiji				0
French Guyana				0
Germany				0
Great Britain				0
Hong Kong				0
Italy				0
Japan				0
Mexico				0
Morocco				0
Alo O Samoa				0
Niue				0
Norfolk				0
Singapore				0
Panama				0
Peru				0
Samoa				0
Switzerland				0
Argentina				0
Tonga				0
Venezuela				0
Wallis & Futuna				0



Long Distance Nationals

The 2017 Te Wānanga o Aotearoa Long Distance Nationals were held in Napier, and hosted by Te Urunga o Te Rā Region and Waka Ama Kahungunu. It was our largest Long Distance Nationals to date with 800 participants from 53 clubs taking part. The organising committee and team of volunteers did a fabulous job of hosting and delivering the event which was reflected in the overwhelmingly positive feedback from competitors and supporters.



Waka Ama
Long Distance
Championship
2017 Te Matau A Māui

Sponsored by

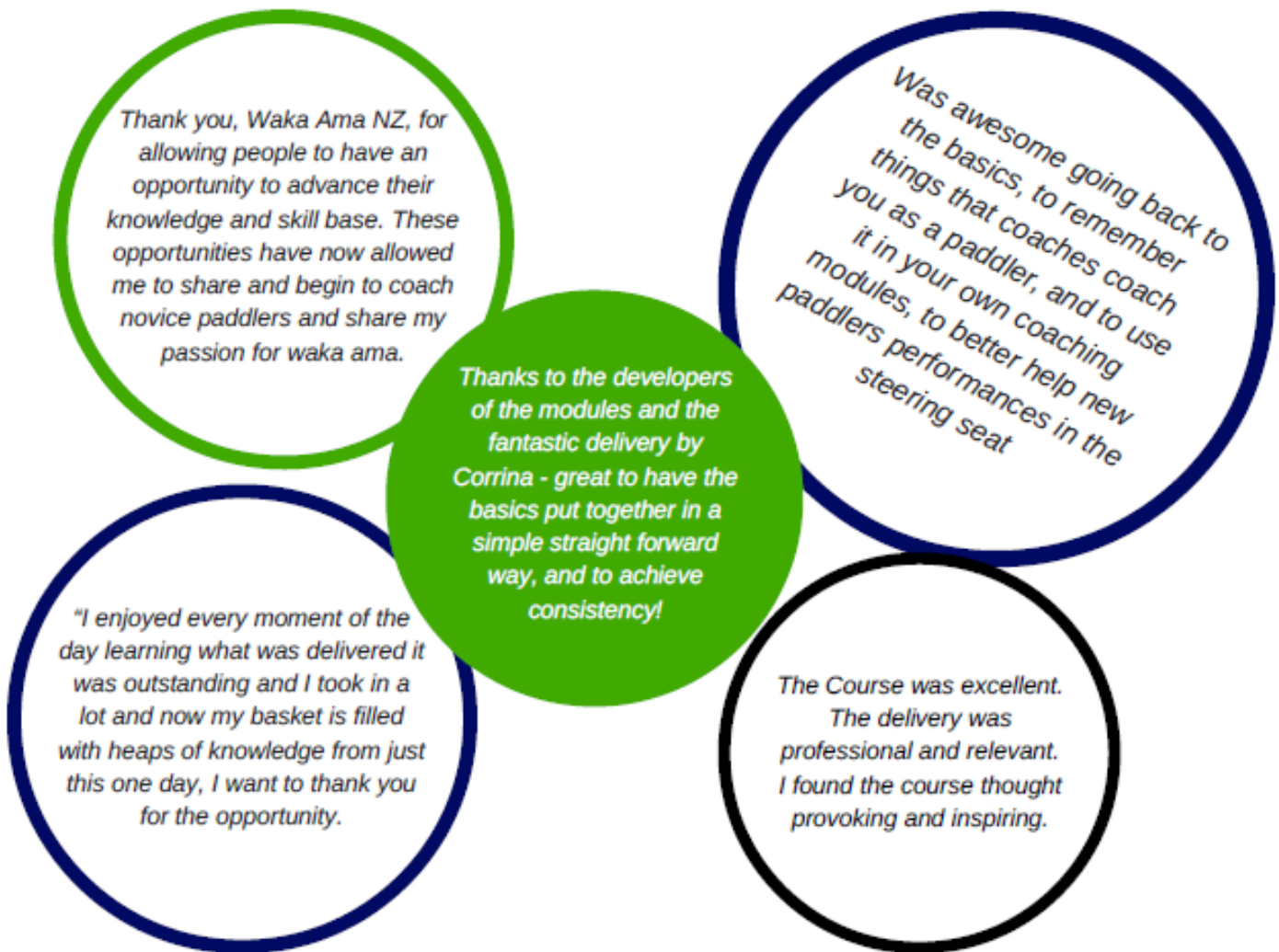
 Te Wānanga o Aotearoa



Waka Ama NZ Coaching Courses

We keep a record of everyone who has completed one of our foundation coaching courses and in just under 2 years, we have currently upskilled 630 people across the How-to Coach, Coaching Basics, Steering Basics, Paddling Basics and Safety Basics courses. We are on our way to completing the next level of the coaching framework and plan for that to be rolled out later this year.

Feedback remains positive here's what some people have said:



CBE Waka Ama Safety Basics

This year we rolled out the CBE Waka Ama Safety Basics certificate, which is a collaboration with Coast Guard Boating Education. So far, we have had 90 people complete the course and receive a certificate.



Our Office

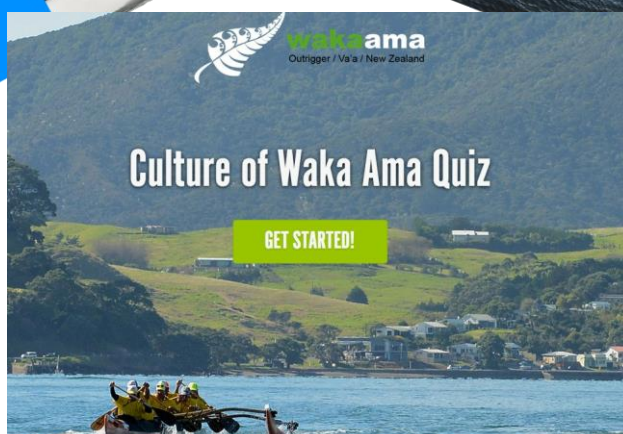
Our national Waka Ama office continues to work very hard. We have 3.75 full time employees and several contractors who provide services ranging from event management to I.T.

A big thank must go to all our staff and contractors who truly go above and beyond the call of duty in all areas of their roles. We have a fabulous team of people and I am truly grateful for their professionalism, passion and dedication to our organisation.



Culture of Waka Ama learning tool

We are excited launch the culture of Waka Ama Booklet and learning tool this week at the 2018 Te Wananga o Aotearoa Sprint Nationals. It is a learning tool for our members and for the wider waka ama community to learn about the culture of the sport of waka ama - the way we do things and why. The booklet provides new and existing members with basic information about the history and cultural aspects of waka ama so that all feel included. The online quiz is designed to help reinforce one's knowledge and learning and promote those special aspects of our sport we often take for granted.

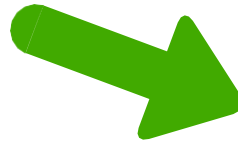


Website & Social Media

This year we hit **20,000** likes on Facebook!

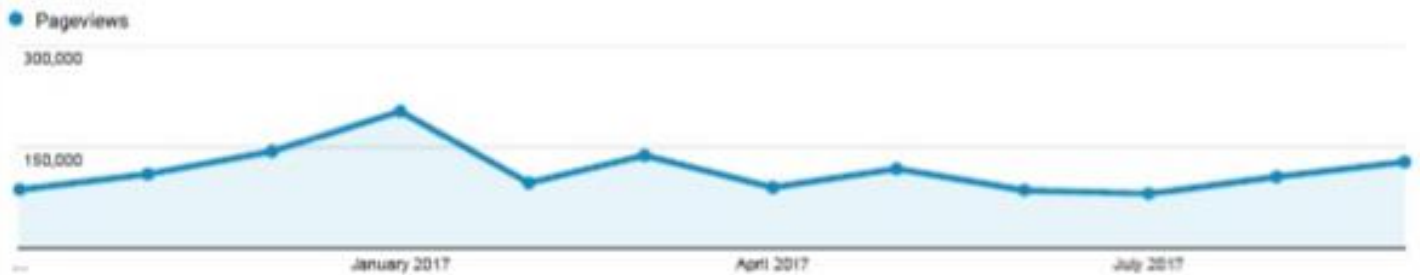


To put this into perspective here's what some other organisations are at



- All Blacks = 4500,000
- New Zealand Netball = 63,246
- NZ Rugby League = 57,756
- Softball NZ = 16,500
- Water Safety NZ = 16,000
- Surfing NZ = 15,900
- NZ Rugby Union = 8,600
- Sport New Zealand = 8,200
- Rowing New Zealand = 6,700

Website analytics



Sessions 308,204	Users 92,963	Pageviews 1,383,242
Pages / Session 4.49	Avg. Session Duration 00:03:08	Bounce Rate 45.40%
% New Sessions 29.00%		



Country	Sessions	% Sessions
1. New Zealand	285,596	92.66%
2. Australia	9,615	3.12%
3. United States	4,259	1.38%
4. French Polynesia	974	0.32%
5. Canada	927	0.30%
6. United Kingdom	605	0.20%
7. Japan	422	0.14%
8. Cook Islands	380	0.12%
9. Germany	353	0.11%
10. Nigeria	346	0.11%

Waka Ama NZ statistics 2017

Ngā Kaihoe o Aotearoa Waka Ama New Zealand 2017

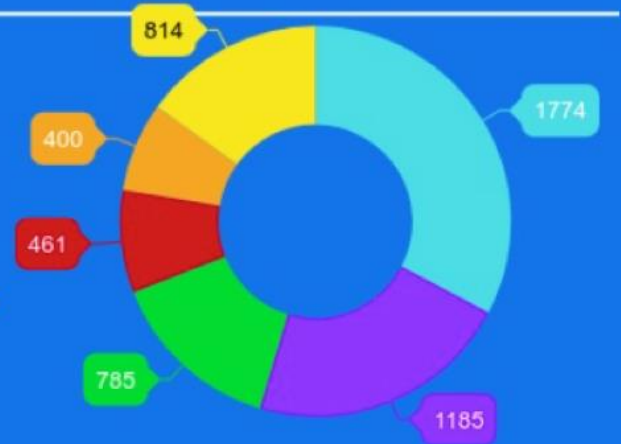
5419

Members

6

Regions

83 Clubs

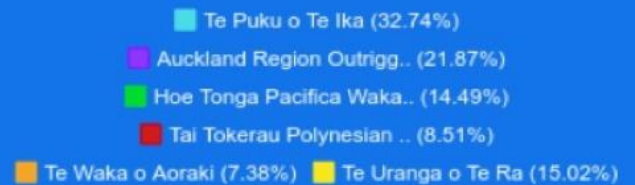


1870

Competitors

112

Secondary Schools



4 Key Values



Manaakitanga

Reciprocity & Inclusivity



Hauora

Well-being



Whanaungatanga

Belonging, identity & collective strength



Tū Tangata

Accountability
Respect
Integrity & Passion

1

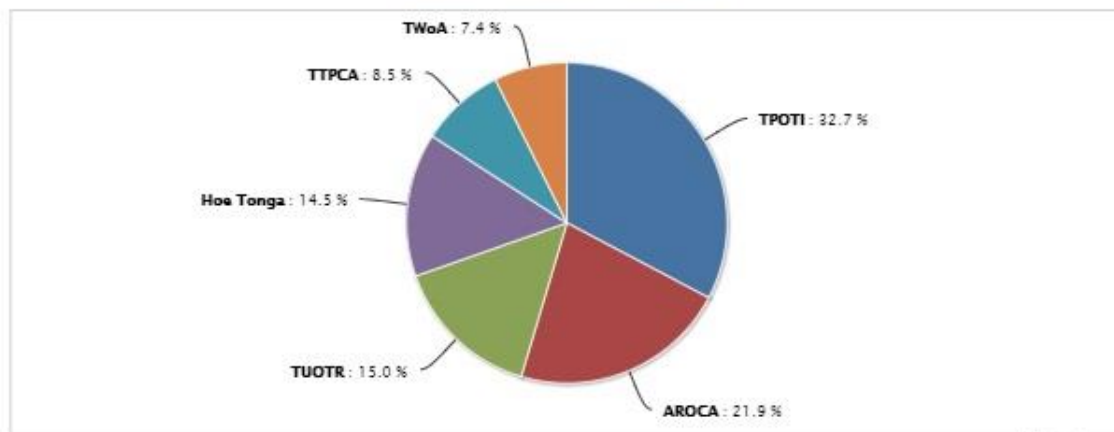
Mission

To lead the development, practice and promotion of the sport and culture of Waka Ama.

Statistics 2017

Region	Members	Pct
Te Puku O Te Ika	1774	32.7%
Auckland Region Outrigger Canoe Assn	1185	21.9%
Te Uranga O Te Ra	814	15.0%
Hoe Tonga Pacifica Waka Ama Association	785	14.5%
Tai Tokerau Polynesian Canoe Association	461	8.5%
Te Waka o Aoraki	400	7.4%
Total	5419	

Affiliated Members per Region



Highcharts.com

Age Division	Male	Female
Midget	227	173
Int	370	366
J16	393	576
J19	353	412
O23	126	116
Open	269	343
Master	319	418
Snr Master	288	344
Gld Master	151	141
M70	22	12
Total	2518	2901

Affiliated Members by Division



Highcharts.com

Partnerships

Our thanks to Te Wānanga o Aotearoa for their support of our major events over the past 2 years. We are very pleased to have their support for the next year. Our 2 organisations share many synergies and our commonality is highlighted by our shared values. We look forward to working together to fulfil the potential of our partnership.



Thanks also to Sport New Zealand for their investment in Waka Ama New Zealand through Community Sport. We are working hard to deliver on our partnership outcomes and in doing so will help to contribute towards Aotearoa's wellbeing through organised sport.



Thank you to the funders and Gaming Trusts who support not only our national organisation but many of our clubs and regions too. This year we have had funding and support from the following generous sponsors:



Coming up



The year ahead will no doubt be another exciting year for the sport and we are looking forward to all of the opportunities before us. Waka Ama is certainly in a very healthy place and the sport is growing fast!

As our sport continues to grow we need to work hard to ensure that new paddlers have clubs to join and that there are pathway opportunities for everyone at every level within the our sport.

Working together towards our sports vision and strategic goals.

The IVF World Sprint Elite and Club Sprint Championships in Tahiti will be a highlight for many in 2018, our Elite and Club teams having laid the challenge to other countries with our success at the 2016 World Championships.

Then we will turn our heads to many other local events on the calendar and planning for the 30th annual National Sprint Championships at Karāpiro.

Finally, I would like to give special mention to the volunteers who manage and organise their regions and clubs, without the passion and dedication of those in all our Regions and Member Clubs we would not be able to achieve all that we have. Our sport is fortunate to have been built on service and our volunteer waka ama community is a special group of people. Often, we hear the term “waka ama whānau” and for all of us paddlers or non-paddlers involved in the sport of Waka Ama we can all say how truly blessed and fortunate we are to be part of sport that is more than a sport, where the people involved truly are a “waka ama whānau” looking out for each other, supporting each other and building our sport and community together.

Lara Collins

Chief Executive

Nga Kaihoe o Aotearoa,

Waka Ama New Zealand Inc

**Ngā Kaihoe o Aotearoa
Waka Ama
New Zealand Inc.**

**Performance Report
for year ended
September 2017**

2017

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Entity Information

"Who are we?", "Why do we exist?" For the year ended

Legal Name of Entity:	NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED
Other Name of Entity (if any):	Waka Ama New Zealand
Type of Entity and Legal Basis (if any):	Registered Charity, Incorporated Society
Registration Number:	CC44378

Entity's Purpose or Mission:

To lead the development, practice and promotion of the sport and culture of Waka Ama.

Entity Structure:

Incorporated Society and Registered Charity

Main Sources of the Entity's Cash and Resources:

Waka Ama New Zealand obtains funds from sporting bodies and charitable institutions to enable them to promote the sport in New Zealand. In addition entry fees are charged for events to contribute to the cost of running those events

Main Methods Used by the Entity to Raise Funds:

Applications are made to charitable trusts and entities for grants. Contracts are also entered into with sporting funders such as Sport New Zealand for ongoing annual funding.

Entity's Reliance on Volunteers and Donated Goods or Services:

Waka Ama New Zealand is governed by a voluntary board acting as the executive committee with oversight of the annual plan and schedule of events and supervision of the financial affairs of the entity

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Entity Information

"Who are we?", "Why do we exist?" For the year ended

30 September 2017

Additional Information:

Board Members

Paora Howe - Chairperson
Tim Marshall - Deputy Chairperson
Moana-Lee Raihania
Ralph Ruka
Cherie Collinson (resigned November 2016)
Paul Dahl
Laurie Durand
Scott Linklater

Chief Executive

Lara Collins

Contact details

Physical	Sport Auckland House, Level 4 Alexandra Park Function Centre Gate B, Greenlane Rd West, Epsom Auckland 1051
Postal Address:	PO BOX 26599 Epsom Auckland 1344

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Statement of Service Performance "What did we do?", When did we do it?" For the year ended

Description of the Entity's Outcomes:

Our goals include organising successful events that meet the needs of our membership, increasing participation in the sport of Waka Ama.

Effective governance of the sport of Waka Ama including representing New Zealand at the World Club and Elite Championships.

Description and Quantification (to the extent practicable) of the Entity's Outputs:	Actual		Actual
	This Year		Last Year
Participation (number of affiliated individuals)	5,419		5,128
Participation (number of affiliated member clubs)	83		82
Medals gained at World Championship	3 Gold 5 Silver 2 Bronze (Distance)		30 Gold 27 Silver 22 Bronze (Sprints)
Number of sanctioned events held	72		63
Number of participants to:			
- National Sprint Championships	3,277		3,043
- National Long Distance Championships	782		728
- National Secondary School Championships	1,850		1,558
- Takapuna Beach Cup	1,228		966

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Statement of Financial Performance

"How was it funded?" and "What
did it cost?" For the year ended

30 September 2017

	Note	Actual This Year \$		Actual Last Year \$
Revenue				
Funding, grants and sponsorship revenue	1	364,119		325,527
Members fees, subscriptions and other event revenue	1	512,213		534,467
Revenue from providing services	1	263,239		189,470
Interest, dividends and other investment revenue		983		1,436
Other revenue		-		-
Total Revenue		1,140,554	-	1,050,900
Expenses				
Expenses related to fundraising		-		-
Volunteer, contract services and employee related costs	2	315,113		287,083
Costs related to events and providing goods or services	2	722,712		671,051
Other expenses	2	100,444		97,363
Total Expenses		1,138,269	-	1,055,497
Surplus/(Deficit) for the Year		2,285	-	(4,597)


NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Statement of Financial Position

"What the entity owns?" and "What the entity owes?" As at

	Note	Actual This Year \$		Actual Last Year \$
Assets				
Current Assets				
Bank accounts and cash	3	104,616		69,909
Debtors and prepayments	3	55,011		38,377
Other current assets		-		-
Total Current Assets		159,627		108,286
Non-Current Assets				
Property, plant and equipment	4	19,977		21,008
Total Non-Current Assets		19,977		21,008
Total Assets		179,604		129,294
Liabilities				
Current Liabilities				
Creditors and accrued expenses	3	43,256		57,147
Employee costs payable	3	10,069		634
Unused donations and grants with conditions	3	33,099		-
Other income in advance	3	19,382		-
Total Current Liabilities		105,806		57,781
Total Assets less Total Liabilities (Net Assets)		73,798		71,513
Accumulated Funds				
Capital contributed by owners or members		-		-
Accumulated surpluses or (deficits)	5	73,798		71,513
Reserves		-		-
Total Accumulated Funds		73,798		71,513

Signed:



Chairperson

25/11/2017

Date



Board Member

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Statement of Cash Flows

"How the entity has received and used
cash" For the year ended

	Actual This Year \$		Actual Last Year \$
Cash Flows from Operating Activities			
Cash was received from:			
Donations, fundraising and other similar receipts	416,600		295,592
Fees, subscriptions and other receipts from members	502,425		520,698
Receipts from providing goods or services	263,239		189,470
Interest, dividends and other investment receipts	983		1,436
Cash was applied to:			
Payments to suppliers and employees	1,143,164		1,022,032
Donations or grants paid			-
Net Cash Flows from Operating Activities	40,083		(14,836)
Cash flows from Investing and Financing Activities			
Cash was received from:			
Receipts from the sale of property, plant and equipment	-		-
Cash was applied to:			
Payments to acquire property, plant and equipment	5,376		1,879
Net Cash Flows from Investing and Financing Activities	(5,376)		(1,879)
Net Increase / (Decrease) in Cash	34,707		(16,715)
Opening Cash	69,909		86,624
Closing Cash	104,616		69,909
This is represented by:			
Bank Accounts and Cash	104,616		69,909

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Statement of Accounting Policies "How did we do our accounting?"

For the year ended

30 September
2017

Basis of Preparation

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses of equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

Goods and Services Tax (GST)

All amounts are recorded exclusive of GST, except for Debtors and Creditors which are stated inclusive of GST.

Income Tax

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Property Plant & Equipment

Property, plant and equipment are recorded at cost less accumulated depreciation and impairment losses. Depreciation of property, plant & equipment is calculated using diminishing value tax rate so as to expense the cost of the assets over their useful lives. Depreciation of all assets is reported in the Statement of Comprehensive Income. The rates are shown below:
Office Equipment 12%-50% DV
Plant & Equipment 15.6% DV

Receivables

Receivables are stated at their estimated realisable value. Bad debts are written off in the period in which they are identified.

Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be reliably measured. Grant income is recorded in the period to which it the conditions associated with the grant are substantially met. Unconditional donations and grants are recorded when they are received or when the right to receive them is established.

Changes in Accounting Policies

There have been no changes in accounting policies during the financial year (last year - nil)

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Notes to the Performance Report

For the year

Note 1 : Analysis of Revenue

Revenue Item	Analysis	This Year \$	Last Year \$
Funding, grants and sponsorship revenue	New Zealand Community Trust	35,000	65,000
	First Sovereign Trust	10,000	-
	Sport New Zealand	156,750	66,250
	The Lion Foundation	-	5,000
	Waipa District Council	8,000	5,000
	Infinity Foundation	-	3,870
	Foundation North	27,500	27,500
	Te Wananga o Aotearoa	65,000	65,000
	Blue Sky Community Trust	6,000	6,525
	Dragon Community Trust	5,804	5,672
	Four Winds Trust	13,500	11,275
	Halberg Disability Sport Foundation	12,000	11,000
	Maritime New Zealand	-	5,000
	North and South Foundation	-	4,935
	Pub Charity	4,565	-
	Te Puni Kokiri	-	5,000
	Trust Waikato	20,000	20,000
	Water Safety New Zealand	-	15,000
	Other	-	3,500
	Total		364,119

Revenue Item	Analysis	This Year \$	Last Year \$
Members fees, subscriptions and other event revenue	Sprint Nationals entry fees	163,505	157,315
	Sprint Nationals parking, merchandise and other	92,153	89,344
	School Nationals	62,925	50,839
	Long Distance Nationals	-	45,916
	World-Campaign Income	108,268	86,864
	Takapuna Beach Cup	85,362	104,189
	Total		512,213

Revenue Item	Analysis	This Year \$	Last Year \$
Revenue from providing services	Affiliation fees	52,889	50,729
	ID Card	10,534	10,574
	Surfing New Zealand - Ultimate Waterman	41,292	51,075
	Auckland University	15,000	16,000
	Tamaki Herenga Waka Trust	12,000	12,000
	NZ Canoe Federation - World Masters Games	76,978	-
	Administration, Coaching Courses & Other	54,546	49,092
	Total		263,239

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

**Notes to the Performance
Report**

For the year
ended 30
September 2017

Note 2 : Analysis of Expenses

Expense Item	Analysis	This Year \$	Last Year \$
Expenses related to fundraising	Nil	-	-
	Total	-	-

Expense Item	Analysis	This Year \$	Last Year \$
Volunteer, contract services and employee related costs	Contract Services	108,669	68,147
	Salaries	206,444	218,936
	Total	315,113	287,083

Expense Item	Analysis	This Year \$	Last Year \$
Costs related to events and providing goods or services	Nationals	235,934	232,337
	Long Distance Nationals	11,718	42,044
	School Nationals	54,956	51,257
	World Campaign	176,173	145,087
	Membership cards	6,147	11,172
	Special projects (Coaching course delivery, contract event delivery and other)	151,307	84,427
	Takapuna Beach cost of sales	86,477	104,727
	Total	722,712	671,051

Expense Item	Analysis	This Year \$	Last Year \$
Other expenses	Advertising	2,433	2,654
	Audit fees	5,705	5,207
	Bank fees	294	699
	Consulting & accounting	1,476	1,621
	Insurance	12,600	11,842
	NKOA meetings	12,698	9,055
	Office, communications and stationery	10,864	11,085
	Rent	19,800	15,300
	Travel	8,750	8,013
	Vehicle expenses	14,739	21,598
	Depreciation	6,421	5,093
	Other operating expenses	4,664	5,196
	Total	100,444	97,363

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

**Notes to the Performance
Report**

For the year

Note 3 : Analysis of Assets and Liabilities

Asset Item	Analysis	This Year \$	Last Year \$
Bank accounts and cash	Kiwibank - Operations Bank Account	36,666	13,092
	Kiwibank - Savings Account	16	16
	Kiwibank - Term Savings Account	67,470	56,340
	Kiwibank - World USD Account	464	461
	Total	104,616	69,909

Asset Item	Analysis	This Year \$	Last Year \$
Debtors and prepayments	Accounts receivable	27,691	15,537
	Accounts receivable - events	-	2,378
	Prepayments	27,320	20,462
	Total	55,011	38,377

Liability Item	Analysis	This Year \$	Last Year \$
Creditors and accrued expenses	Mastercard	4,559	6,214
	Accounts payable	21,153	18,667
	GST payable	9,377	9,454
	Accrued expenses	8,167	22,812
Total		43,256	57,147

Liability Item	Analysis	This Year \$	Last Year \$
Employee costs payable	Holiday pay provision	10,069	634
Total		10,069	634

Liability Item	Analysis	This Year \$	Last Year \$
Grants with conditions and other income in advance	Grants in advance	33,099	-
	Income in advance (entry fees)	19,382	-
	Total	52,481	-

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Notes to the Performance Report

For the year
ended 30
September 2017

Note 4: Property, Plant and Equipment

This Year					
Asset Class	Opening Carrying Amount	Purchases	Sales/Disposals	Current Year Depreciation and Impairment	Closing Carrying Amount
Office equipment	2,266	5,390		3,910	3,746
Plant & Equipment	18,742			2,511	16,231
Total	21,008	5,390	-	6,421	19,977

Last Year					
Asset Class	Opening Carrying Amount	Purchases	Sales/Disposals	Current Year Depreciation and Impairment	Closing Carrying Amount
Office equipment	5,241			2,975	2,266
Plant & Equipment	18,981	1,879		2,118	18,742
Total	24,222	1,879	-	5,093	21,008

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

**Notes to the Performance
Report**

For the year

Note 5: Accumulated Funds

This Year				
Description	Capital Contributed by Owners or Members	Accumulated Surpluses or Deficits	Reserves	Total
Opening Balance	-	71,513	-	71,513
Capital contributed by owners or members	-			-
Capital returned to owners or members	-			-
Surplus/(Deficit)		2,285		2,285
Distributions paid to owners or members		-		-
Transfer to Reserves		-	-	
Transfer from Reserves		-	-	
Closing Balance	-	73,798	-	73,798

Last Year				
Description	Capital Contributed by Owners or Members	Accumulated Surpluses or Deficits	Reserves	Total
Opening Balance	-	76,110	-	76,110
Capital contributed by owners or members				-
Capital returned to owners or members				-
Surplus/(Deficit)		(4,597)		(4,597)
Distributions paid to owners or members		-		-
Transfer to Reserves		-	-	
Transfer from Reserves		-	-	
Closing Balance	-	71,513	-	71,513

NGA KAIHOE O AOTEAROA (WAKA AMA NEW ZEALAND) INCORPORATED

Notes to the Performance Report

For the year
ended 30
September 2017

Note 6 - 8

Note 6 : Commitments and Contingencies		At balance date	At balance date
Commitment	Explanation and Timing	This Year	Last Year
		\$	\$
Commitments to lease or rent assets	No later than one year	15,746	10,346
	One to five years	11,693	8,282
	Motor vehicle and premises leases; total commitment	27,439	18,628

Commitment to purchase property, plant and equipment	Nil		
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Commitments to provide loans or grants	Nil		
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Contingent Liabilities and Guarantees
There are no contingent liabilities or guarantees as at balance date (Last Year - nil)

Note 7: Related Parties

Related Party Disclosures:
There were no transactions involving related parties during the financial year. (Last Year – Nil)
There are no outstanding related party balances at the end of the period and no related party balances have been written off during the year. (Last year -Nil)

Events After the Balance Date:
There are no outstanding related party balances at the end of the period and no related party balances have been written off during

Note 8: Events After the Balance Date

There were no events that have occurred after the balance date that would have a material impact on the Performance Report. (Last Year Nil)

Nga Kaihoe Aotearoa (Waka Ama New Zealand) Inc.

Independent auditor's report to the Members

Report on the Performance Report

Opinions

We have audited the performance report of Nga Kaihoe Aotearoa (Waka Ama New Zealand) Incorporated (the entity), which comprises the entity information, the statement of service performance, the statement of financial performance and statement of cash flows for the year ended 30 September 2017, the statement of financial position as at 30 September 2017, and the statement of accounting policies and other explanatory information.

In our opinion:

- a) the reported outcomes and outputs, and quantification of the outputs to the extent practicable, in the statement of service performance are suitable;
- b) the accompanying performance report gives a true and fair view of:
 - i) the entity information for the year then ended;
 - ii) the service performance for the year then ended; and
 - iii) the financial position of Nga Kaihoe Aotearoa (Waka Ama New Zealand) Incorporated as at 30 September 2017 and of its financial performance, and cash flows for the year then ended.

in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) issued by the New Zealand Accounting Standards Board.

We conducted our audit of the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)), and the audit of the entity information and statement of service performance in accordance with the International Standard on Assurance Engagements (New Zealand) ISAE (NZ) 3000 (Revised).

Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Performance Report section of our report. We are independent of Nga Kaihoe Aotearoa (Waka Ama New Zealand) Incorporated in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the Nga Kaihoe Aotearoa (Waka Ama New Zealand) Incorporated.

CHARTERED ACCOUNTANTS & ADVISORS

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William Buck Audit (NZ) Limited

Responsibilities of the Board for the Performance Report

The Board are responsible for:

- a) Identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the statement of service performance;
- b) the preparation of a performance report on behalf of the entity that gives a true and fair view, which comprises:
 - the entity information;
 - the statement of service performance; and
 - the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance reportin accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-ForProfit) issued by the New Zealand Accounting Standards Board, and
- c) for such internal control as the Board determine is necessary to enable the preparation of the performance report that is free from material misstatement, whether due to fraud or error.

In preparing the performance report, the Board are responsible on behalf of Nga Kaihoe Aotearoa (Waka Ama New Zealand) Incorporated for assessing the Nga Kaihoe Aotearoa (Waka Ama New Zealand) Incorporated's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board either intend to liquidate Nga Kaihoe Aotearoa (Waka Ama New Zealand) Incorporated or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the performance report is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this performance report.

As part of an audit in accordance with ISAs (NZ) and ISAE (NZ) 3000 (Revised), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the performance report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Board and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Nga Kaihoe Aotearoa (Waka Ama New Zealand) Incorporated's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the performance

report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Board to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the performance report, including the disclosures, and whether the performance report represents the underlying transactions and events in a manner that achieves fair presentation.
- Perform procedures to obtain evidence about and evaluate whether the reported outcomes and outputs, and quantification of the outputs to the extent practicable, are relevant, reliable, comparable and understandable.

We communicate with the Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The engagement director on the audit resulting in this independent auditor's report is Alison Anderson.

Restriction on Distribution and Use

This report is made solely to the entity's members, as a body. Our audit work has been undertaken so that we might state to the entity's members those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the entity and the entity's members, as a body, for our audit work, for this report or for the opinions we have formed.



William Buck Audit (NZ) Limited

Auckland
25 November 2017



wakaama
Outrigger / Va'a / New Zealand



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